



**THE  
WAREHOUSE  
GROUP**  
BUSINESS



# TWGB of the future



Commercial  
(3 years)



Commercial  
(3 years)



Commercial  
(16 years)



Commercial  
(5 years)

2020  
combined  
to create



**THE  
WAREHOUSE  
GROUP  
BUSINESS**

A place where  
businesses can procure  
technology, stationery,  
appliances, furniture,  
sporting, outdoor,  
apparel, FMCG and  
many more categories;  
**through one central  
supplier**

# An end-to-end business solution



## Servicing all commercial industries

Buying groups & associations

Education

Aged Care

Government

Corporate & Hospitality

Building & Trade

SME & Growth Industries

Sports & Outdoors

# All-of-Government Panels



Earlier this year, The Warehouse Group was appointed a panel member of the **All-of-Government Office Supplies** panel, enabling Government agencies and schools to purchase through Warehouse Stationery stores and online. An amazing achievement for TWG!

Noel Leeming were successful in retaining their seat on the All-of-Government IT Hardware panel and are also a proud sole whiteware provider for the NZDF syndicated contract



Warehouse Stationery is proud to be a member of the All of Government (AoG) office supplies panel.

We are now able to help your agency source and procure the best quality products at preferential prices. And because we're a carbonzero organisation, you can rest assured that we're aligned with your environmental objectives too.

### Why Warehouse Stationery?

			
Easy access to exclusive pricing across our entire range of quality products.	Our nationwide retail network and online store means you can shop from anywhere and always access set-up support.	We are carbonzero certified by Toitū Envirocare and committed to helping Government organisations meet their environmental goals.	Here for good, we support local schools, communities and businesses throughout New Zealand.



# Kalmar

## Advice and experience helped deliver a large multi storey fitout

Noel Leeming’s experience with large project fitouts and the breath of options meant this large student accommodation project could be delivered on time and budget.

### Challenge

Kalmar Construction needed to fitout a large student accommodation building included a communal kitchen with cost effective kitchen appliances.

### Solution

The ability to source all the appliances and manage delivery through a single supplier ensured fast turnaround and provided the choice of brands needed.

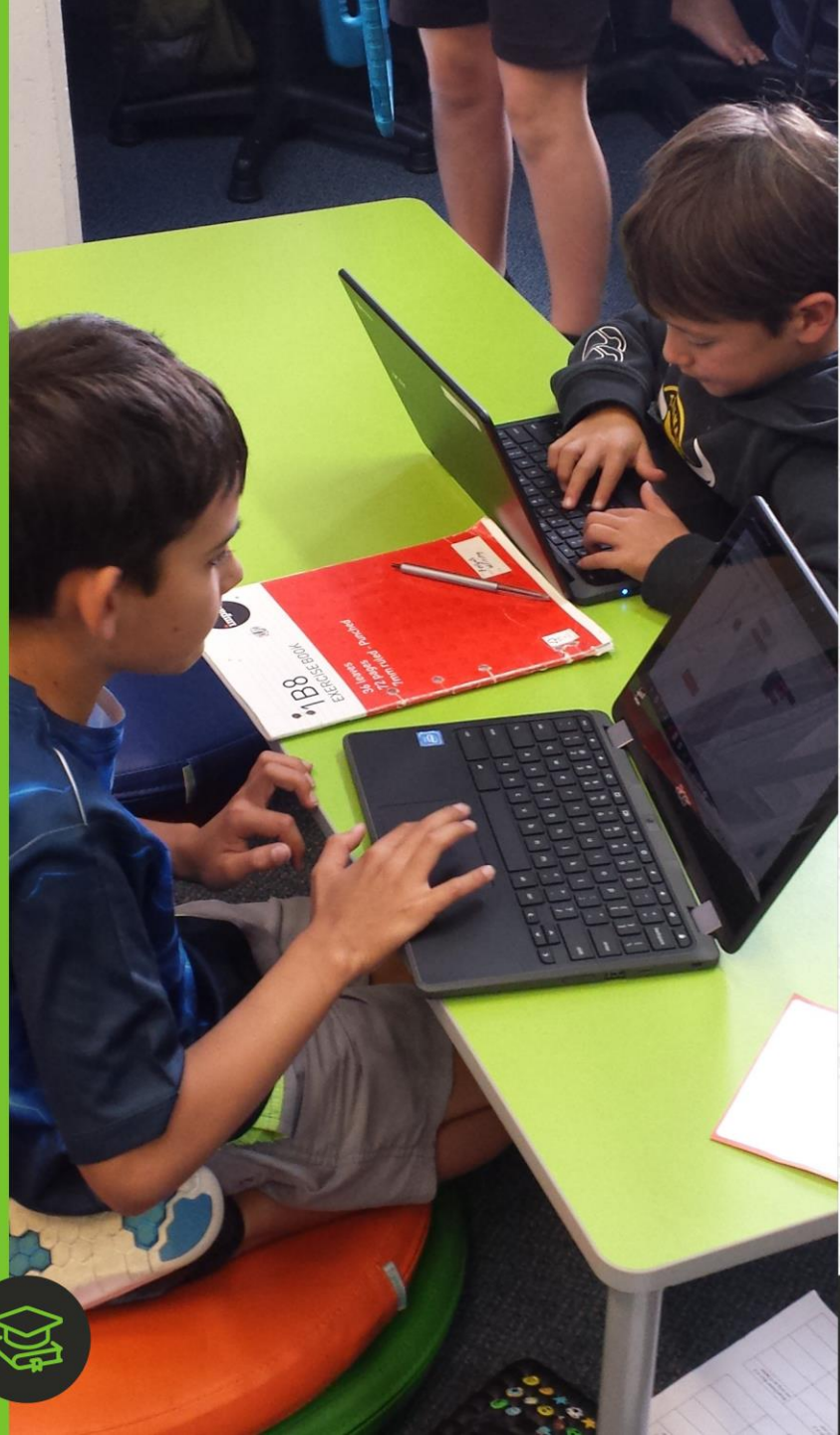
### Result

Noel Leeming Commercial provided both advice and an end to end service that saved time and money on this large multi storey project build.

“ With Noel Leeming we had no issues with late delivery, they were quick to respond to our orders with quick turnaround times on delivery – everything went well and ran smoothly. ”

**Olivia Li, Quantity Surveyor**





## Fitzroy Primary School

# Whitegloving service helps Google school in New Plymouth

Creating an efficient, modern-learning environment with Chromebooks and Noel Leeming's Whiteglove service.

// Choosing the Whiteglove service saved us 2–3 days of staff time setting up the devices and the Chromebooks were ready to use within an hour of them arriving at the school. //

**Matt Hill, Head of ICT  
Fitzroy School**

### Challenge

With the school moving towards a modern learning environment and more students requiring devices, Fitzroy School needed to acquire new tech resources that support and enhance teaching and learning without taking time out of the classroom for teachers.

### Solution

The choice of the affordable and easy-to-use Chromebooks and Noel Leeming's Whiteglove+ service provided a simple and efficient way of getting the new laptops set up, registered and ready to go almost as soon as they arrived at the school.

### Result

Teachers can focus on teaching rather than the set up and management of technology and students enjoy the reliable and easy to use devices to support their digital learning.





## AVTAR ENTERPRISES

# Partnering to manage the requirements of a large property portfolio

This ten-year partnership has seen over 200 appliances supplied for this property management company with over 70 residential homes.

### Challenge

With over 70 properties to manage working with multiple suppliers was costing time and money.

### Solution

Developing a partnership with Noel Leeming Commercial has enabled a seamless process of managing appliance requirements.

### Result

With dedicated support and a breadth of brand options Avtar Enterprises is saving money and time and has the regional coverage through the Noel Leeming store network.

“ Noel Leeming provided clearer communication and my requests are responded to quickly. They know my business and I can trust them to get the job done. ”

**Avtar Singh**





## CASPEX

# Delivering efficiencies through a managed IT solution

A fully managed IT Infrastructure allows Caspex to focus on their business transformation rather than their IT.

### Challenge

With the business evolving and contracts coming up for renewal, it was the ideal time to review Caspex's IT infrastructure requirements and drive cost efficiency.

### Solution

A fully managed solution from Noel Leeming Tech Solutions, including ongoing maintenance and support.

### Result

An improved, reliable and future proofed IT environment enabled Caspex to focus on their business rather than their IT infrastructure.

“ The team are proactive, forward-thinking and innovative – they notice things and come up with solutions or ideas that we wouldn't always have thought of. ”

**Pauline Luinstra,**  
Caspex IT Manager







**CLARKE GROUP**

## A huge range and an end to end service delivers efficiencies for developer

Creating an efficient, one-stop solution with Noel Leeming.

### Challenge

Finding a supplier who could supply the full range of products and a one stop shop solution for a large development

### Solution

Entering into a partnership with Noel Leeming meant one supplier could provide not only appliances but furniture and bedding as well covering the breadth of product requirements.

### Result

An effective partnership that continues to support large development projects with products, delivery, installation and rubbish removal and delivers efficiencies and cost savings.

// We needed a one-stop-solution to fit out the interior of our development – offering a wide product selection of top brands, through to delivery and installation on site. //

**Chris Sutherland,**  
**General Manager**  
**Clarke Group**





## Optimising Wi-Fi performance helps improve the customer experience

Problem solving and modern tools helps to solve a business problem and greatly improves the work environment.

“ The upgrade was seamless, it was done over a weekend. It was painless and worked really well. Our business is happy, our clients are happy and it’s reduced the business disruption we were experiencing. ”

**Gary Safe, IT Manager,  
Green Cross Health**

### Challenge

Green Cross Health were experiencing Wi-Fi issues in many areas of their Head Office causing every-day business disruption.

### Solution

The Tech Solutions team completed a full audit and review of the Wi-Fi network, resulting in a comprehensive upgrade.

### Result

Optimal performance across the entire building and better performing Wi-Fi network created a seamless experience and improved the work environment.





# BYOD program rolls out at Manurewa High School

Financial partnership helps bridge the digital divide

“ To bring 21st century learning practices into the school we needed to ensure it was affordable for our parents and reduce the impact of the digital divide. ”

**Lawrence Naicker, Deputy Principal,  
Manurewa High School**

## Challenge

Manurewa High School was moving to a BYOD model to help bridge the gap in student's digital literacy while also taking into account accessibility and affordability.

## Solution

Appointing Noel Leeming to help deliver the BYOD programme including technology, advice and expertise as well as a new finance option to help families afford the technology.

## Result

Enabling better access to the technology needed through the pilot project with the No Interest Loans Scheme (NILS) programme helping families on limited incomes.





# Strategic partnership helps 52 schools in Rotorua access technology

Partnering to deliver social change

## Challenge

While the emergence of technology in schools is changing the way we learn and teach, it is also creating a digital divide impacting attendance, engagement, and achievement.

## Solution

Partnering with NPeW & Noel Leeming to work with 52 schools in Rotorua, with a focus on providing access to digital technologies, networks, teacher development, and a unique Community Finance model

## Result

The schools have a plan following best practice with advice, guidance, support, and leadership for teachers, parents and whanau in the community and lifting the financial burden forever 800 families.

“ It’s a partnership that brings together people and organisations, in a structured way to bring about social change. ”

**Adam Ellis**  
Director of Technology  
NPew





QUEENSPARK SCHOOL

## School benefits from rolling out a coordinated BYOD & PLD programme

Ensuring both technology and training needs are addressed by a single supplier for their BYOD programme transforms learning.

### Challenge

With the school involved for over 15 years in the national ICT programme, they needed to ensure the move to BYOD was fully supported with more than just the technology.

### Solution

The long established partnership with Noel Leeming enables a seamless implementation of their BYOD programme along with PLD to set a strong foundation for learning.

### Result

Students and teachers are experiencing the benefits of BYOD with Chromebooks, delivering greater communication and collaboration, in the classroom and at home.

// We place high importance on cultural sustainability, technology and digital teaching and learning practices. Introducing BYOD into our school was a natural transition. //

**Ross Willocks, Principal,  
Queenspark School**



THE WAREHOUSE GROUP  
BUSINESS





THE SARGESON APARTMENTS  
— Takapuna —

# Delivering cost efficiencies with Noel Leeming's one-stop-shop solution

Using a single supplier for over 150 appliances and delivery, installation, clean up and rubbish removal over an 8 week period saved thousands of dollars.

With Noel Leeming's one-stop-shop solution, that brought savings of up to \$40K – this was huge.

Alistair Taylor,  
Blackwater Consulting

### Challenge

Finding a supplier who could supply appliances for over 90 new apartments but also drive savings and provide the breadth of brands required.

### Solution

Developing a partnership with Noel Leeming Commercial to provide a full end to end service for the supply and installation of the appliances.

### Result

Over 150 appliances were delivered and installed saving man hours and up to \$40K in costs to the developer.





## Installing heat pumps into a heritage apartment building requires a creative approach

Outsourcing Healthy Homes legislation compliance and project managing the entire job ensures a hassle free process when installing heatpumps in a heritage apartment building.

### Challenge

Finding a supplier to source and install heating and air-conditioning in an existing apartment building.

### Solution

Working with Noel Leeming to provide a full end to end service for the supply and installation of heat pumps.

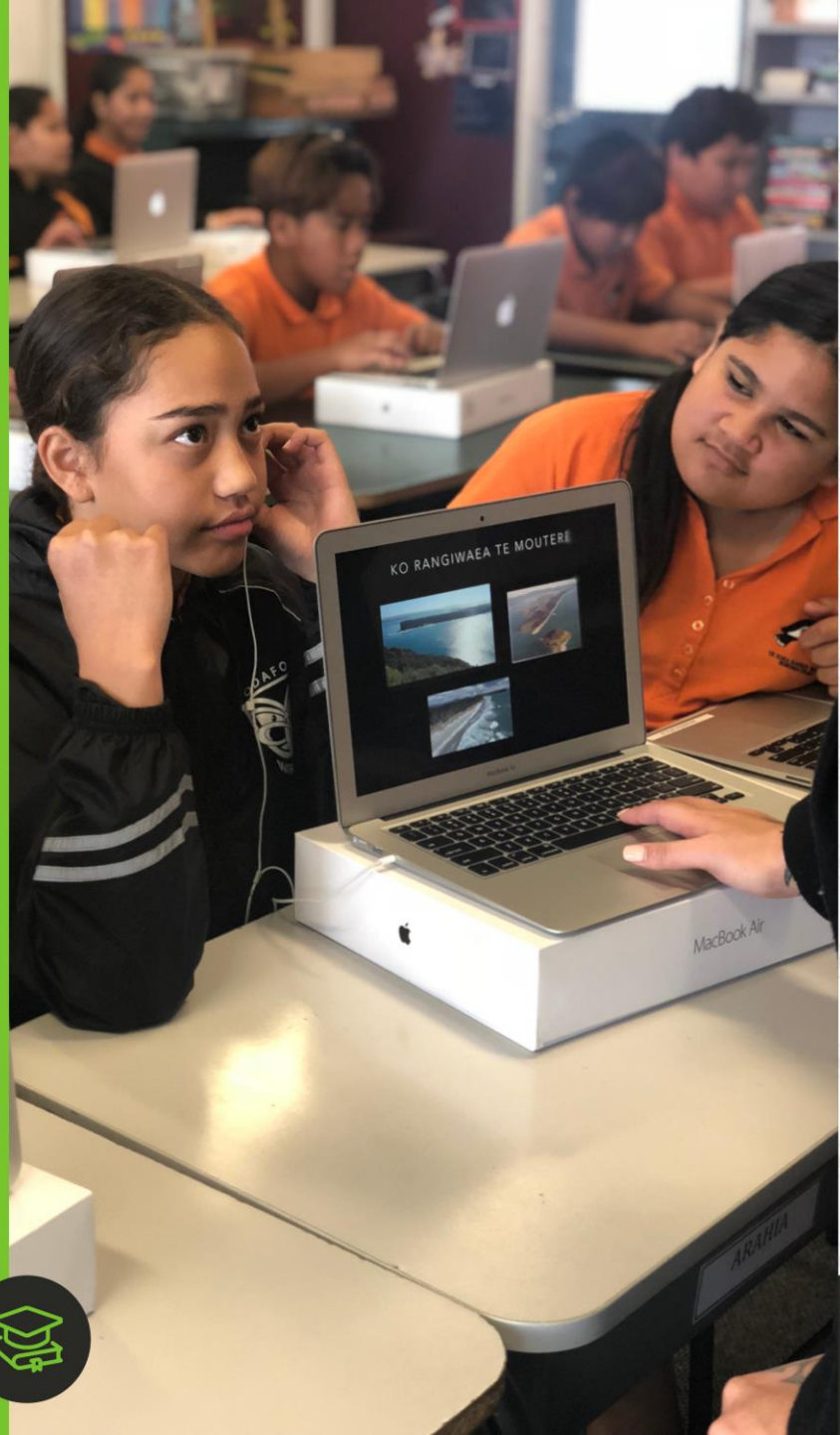
### Result

Delivery and installation of over 40 heat pumps for residents who now comply with Healthy Homes legislation and have improved their property value.

// The team at Noel Leeming think outside the box. They saw value in this project. We would certainly approach Noel Leeming again. //

Steve Plummer





## TE KURA KAUPAPA MAORI O HURUNGATERANGI SCHOOL

### Bridging the gap of learning equality

Partnership Helps Rotorua School  
Leverage Apple Devices.

#### Challenge

Te Kura Kaupapa Maori o Hurungaterangi School seeing low student achievement levels and a disengaged community needed to change and re-engage students, teachers and whanau around the opportunities associated with digital technologies.

#### Solution

The school worked with Nga Pumanawa e Waru (NPeW) and Noel Leeming to re-connect with the broader community, local businesses and organisations and help realise their vision of greater engagement through e-learning.

#### Result

Being able to deliver on their strong vision to bring e-learning to all students has had not only had a positive impact on the students, but also brought about change for their teachers, parents and whanau. The community is now more connected and engaged with their children's learning.

Not only are the children benefiting through their learning, but families too. The technology means children are more inspired in their learning and parents and whanau are more engaged with their children's education.

**Oriana Lemon, Principal of Te Kura  
Kaupapa Maori o Hurungaterangi**







## OAKLAND GROUP

# Haverstock Road Townhouses

Early engagement sets up a great partnership and supports project cashflow

“ We started talking with Noel’s very early on in the project. They helped us find the right product and provided a better deal and help manage our budgets. ”

**Verena Wu,**  
Quantity Surveyor

### Challenge

Finding a supplier who could supply over 200 energy saving appliances to support a large townhouse development.

### Solution

Entering into a partnership with Noel Leeming Commercial early meant the appliances were ordered and ready to deliver well before they were needed and were all delivered on time.

### Result

All appliances were sourced and stored at no additional cost to meet the exacting building standards and supported the cashflow of the project.



# Thank You



**THE WAREHOUSE GROUP**  
BUSINESS

